

EXECUTIVE LEADERSHIP DEVELOPMENT: ANALYSIS TO ACTION
STANFORD GRADUATE SCHOOL OF BUSINESS

WEEK ONE

	<i>Sunday</i>	<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>	
8:00 – 9:10 am	<p>After 12:00 pm Check-in at the Schwab Residential Center</p> <p>1:00-2:00 pm Optional Campus Tour</p> <p>2:30-3:30 pm iPad Orientation</p> <p>3:45 pm Meet in the Main Lobby, Schwab Center</p>	Study Group Discussions	Study Group Discussions	Study Group Discussions	Study Group Discussions	Study Group Discussions	
9:20 – 10:40 am		Industry Analysis & Strategy I Sørensen	Competitive Advantage Sørensen	Communicating Value Wheeler	Cooperation and Tacit Collusion Skrzypacz	Strategy Beyond Markets I: Self-Regulation Shotts	
10:40 – 11:00 am		Break	Break	Break	Break	Break	
11:00 – 12:20 pm		Industry Analysis & Strategy II Sørensen	Behavioral Biases, Judgment, and Financial Decision-Making Strebulaev	Growing the Business Wheeler	Relational Contracts, Holdups and Reputation Skrzypacz	Strategy Beyond Markets II: Political Risk Shotts	
12:20 – 1:40 pm		Lunch	Lunch	Lunch	Lunch	Lunch	
1:40 – 3:00 pm		CAT I (Google) CAT II (Google) (CATS III & IV independent study) Strebulaev	Strategic Financial Decision Making I Strebulaev	CAT I (West Nile) CAT II (West Nile) (CATS III & IV prep West Nile)	Accounting I Rajan	Better Decisions I Heath	
3:00 – 3:20 pm		Break	Break	Break	Break	Break	
3:20 – 4:40 pm		4:00 – 5:40 pm Program Overview/Executive Decision Making Flynn/Sørensen	CAT III (Google) CAT IV (Google) (CATS I & II prep West Nile) Strebulaev	Strategic Financial Decision Making II Strebulaev	CAT III (West Nile) CAT IV (West Nile) (CATS I & II Individual Study) Rajan	Accounting II Rajan	Better Decisions II Heath
4:40 – 5:10 pm		Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	
5:45 – 7:15 pm		5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	
7:15 – 9:00 pm	Individual Study	Individual Study	Individual Study	Individual Study	7:30 – 9:00 pm Application of New Insight		

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WEEK TWO

	<i>Sunday</i>	<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>	
8:00 – 9:10 am		Study Group Discussions	Study Group Discussions	Study Group Discussions	Study Group Discussions	8:00-9:20am Leadership Challenges: Difficult Decisions	
9:20 – 10:40 am		Strategy and Organizational Design: Translating Strategy into Action	Introduction to Design Thinking	Scaling Organizational Change I	Managing Organizational Culture		O'Reilly
10:40 – 11:00 am		Break	Stanford d.school	Break	Break	9:20-9:30am Break	
11:00 – 12:20 pm		Strategy as Organizational Design: Alignment, Leadership and Growth		Scaling Organizational Change II	Leading a High-Performance Culture	9:30-10:00am Wrap Up of Week 2	
12:20 – 1:40 pm		Lunch	Lunch	Lunch	Lunch		Box Lunch Available
1:40 – 3:00 pm		Organizing for Innovation	Effective Teams I	Getting to Those in the Know	Designing Compensation Systems I	<i>Check out by 2pm</i>	
3:00 – 3:20 pm		Break	Break	Break	Break		
3:20 – 4:40 pm		3:50 – 4:10 pm Overview of Week II	Sustainability, Strategy and Operations	Effective Teams II	To Own or Not to Own	Designing Compensation Systems II	
		Flynn/Sørensen	Plambeck	Gruenfeld	Feinberg	Larcker	
		4:10 – 5:30 pm Harnessing Collective Wisdom					
4:40 – 5:10 pm	Flynn	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways		
5:45 – 7:15 pm	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner	5:45 pm Reception 6:15 pm Dinner		
7:15 – 9:00 pm	Individual Study	Individual Study	Individual Study	Individual Study	7:30 – 9:00 pm Application of New Insight		



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WEEK THREE

	<i>Sunday</i>	<i>Monday</i>	<i>Tuesday</i>	<i>Wednesday</i>	<i>Thursday</i>	<i>Friday</i>	
8:00 – 9:20 am	<i>Check-in at the Schwab Residential Center before 3:30 pm</i>	Personal Leadership Robin	Networks and Social Capital Sørensen	Getting (More of) What You Want: Value Creation and Value Claiming in Negotiation I Neale	Coaching Talent Robin	Crisis Management I Callander	
9:20 – 9:40 am		Break	Break	Break	Break	Break	
9:40 – 11:00 am		The Art of Communication and Persuasion Flynn	Exchange and Social Networks Flynn	Getting (More of) What You Want: Value Creation and Value Claiming in Negotiation II Neale	Decision Making and Motivation I Shiv	Crisis Management II Callander	
11:00 – 11:20 am		Break	Break	Break	Break	Break	
11:20 am – 12:40 pm		Influence Without Authority Flynn	Acting with Power I Gruenfeld	Getting (More of) What You Want: Psychological Barriers to Value Creation in Negotiation Neale	Decision Making and Motivation II Shiv	Building Trust Peterson	
12:20 – 1:40 pm		Lunch	Lunch	Lunch	Lunch	Lunch	
2:00 – 3:20 pm		Good Boss, Bad Boss Sutton	Acting with Power II Gruenfeld	Guest Speaker	Motivating People Flynn	1:20 – 1:50 pm Program Wrap Up and Certificate Presentation Flynn/Sørensen	
3:20 – 3:50 pm		4:00 – 5:20 pm 360 Debrief and Diagnostic Exercise Flynn	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	Capture Your Takeaways	<i>Program Concludes</i> <i>Check out by 5pm</i>
3:50 – 5:30 pm			Individual Time*	Individual Time*	Individual Time*	Individual Time*	
5:30 – 7:15 pm		5:30 pm Reception 6:00 pm Dinner and Week 3 Overview	5:30 pm Reception 6:00 pm Dinner	5:30 pm Reception 6:00 pm Dinner	5:30 pm Reception 6:00 pm Dinner	5:30 pm Reception 6:00 pm Dinner	
7:15 – 9:00 pm	Individual Time*	Individual Time*	Individual Time*	Individual Time*	Refreshments Available in the Rosenberg Lounge		

*One hour-long coaching session will be scheduled during one of the Individual Time slots