Are you looking for an exceptional executive education experience that will reignite your mind?
A program where innovation and entrepreneurship are the presiding principles? A place you’ve never been but will return to every day of your life? Then come to the source. There’s only one: Stanford.

Other Learning Opportunities
In addition to open enrollment and custom programs, Stanford Graduate School of Business offers numerous continuing education opportunities to improve critical analytical thinking skills, expand leadership abilities, hone innovative thinking capabilities, and increase awareness of new research to stay ahead of the competition.

COMPLIMENTARY WEBINARS
Stanford GSB Executive Education offers a series of faculty-led webinars throughout the academic year that cover a wide range of current business topics. For more information on past and upcoming webinars, please visit webinars.stanfordexeced.com.

STANFORD MASTER OF SCIENCE IN MANAGEMENT FOR EXPERIENCED LEADERS (STANFORD MSx PROGRAM)
This full-time, one-year general management program prepares mid-career managers with successful track records for global senior management responsibilities. Fellows graduate with a Master of Science in Management degree. For more information and program dates, please visit StanfordMSx.com.

VOLUNTEER WITH SEED IN AFRICA
The Stanford Institute for Innovation in Developing Economies (Seed) was founded in 2011 to bridge a critical gap in global efforts to address prosperity around the world. Our unique approach focuses on private-sector job creation by transforming local and regional businesses with exceptional growth and impact potential. We are currently seeking innovative business leaders to volunteer in Africa and lead path-breaking initiatives that transform local businesses into market leaders, impacting lives on a massive scale. For more information, please visit seed.stanford.edu/volunteer.
Why Stanford Graduate School of Business?

**WORLDWIDE RECOGNITION AND ALUMNI BASE**
With a global reputation for excellence, Stanford Graduate School of Business (GSB) Executive Education programs have attracted close to 50,000 senior executives from more than 18,000 companies, creating a vast network of alumni from around the world.

**RESEARCH-BASED LEARNING MODEL**
Research-based management frameworks provide the foundation for all Stanford GSB Executive Education programs. Study groups, interactive simulations, real-world business challenges, guest speakers, and case discussions reinforce the practical applications of these frameworks.

**RENOVNED FACULTY AND RESEARCH**
Stanford Graduate School of Business faculty includes 3 Nobel laureates, 3 recipients of the John Bates Clark Medal in Economics, 5 members of the National Academy of Sciences, and 18 members of the American Academy of Arts and Sciences. Stanford GSB faculty members lead each executive program and are deeply engaged with the participants. Research emphasis changes to reflect the issues faced by business leaders today. Research centers have been established to study current topics. For more information, please visit centers.stanfordexeced.com.

**GLOBALLY DIVERSE, SENIOR-LEVEL PARTICIPANTS**
Faculty directors review all applications to ensure a global mix of experienced participants for each program. Program demographics are carefully balanced, with approximately half of all participants coming from outside North America.
A COLLABORATIVE LEARNING/LIVING COMMUNITY

The Knight Management Center, with 360,000 square feet in 8 buildings and 50% of its 12.5-acre site preserved for open space, consolidates the facilities of Stanford Graduate School of Business into a vibrant and unified indoor/outdoor, living/learning community. The Knight Management Center is Platinum-certified by the U.S. Green Building Council’s Leadership in Energy and Environmental Design (LEED) program, and features tiered classrooms with extensive floor-to-ceiling glass, the latest in audiovisual technology, and numerous breakout and study rooms.

SCHWAB RESIDENTIAL CENTER

Most program participants reside on campus at the Schwab Residential Center, located across the street from the Knight Management Center. Designed by renowned Mexican architect Ricardo Legorreta, the Schwab Center offers residents ample privacy for study and reflection while promoting collegial interaction. Enjoy comfortable private rooms that include a private bath, extra-long double bed, desk, personal computer with high-speed internet service, phone with direct outside line and voicemail, television, and ample study space. Each room is also wheelchair-accessible and shares a full kitchen with a neighboring room. Exercise more than just your mind with the center’s exercise room and concierge services.

You will also be treated daily to the award-winning cuisine of Executive Chef Raul Lacara and the friendly and efficient service of the Schwab Executive Dining staff. Earning the coveted Financial Times Executive Dining Award nine years in a row, Schwab Executive Dining’s on-premises kitchen under Chef Lacara’s leadership consistently receives high praise for its culinary excellence.

Custom Executive Programs

Stanford Graduate School of Business collaborates with select organizations to design and deliver custom executive programs that address an organization’s specific business challenges. To ensure maximum impact and relevance, these custom programs involve close cooperation between an organization’s executive leaders and senior Stanford faculty. Programs include a combination of highly interactive classroom sessions, case discussions, small group exercises, electronically mediated tools, and intensive study groups to encourage participants to think strategically and effectively manage change in their organizations. More information is available at custom.stanfordexceded.com.
“Stanford has been a game-changer for me. It has reinforced some things I already know and has given me a much better view into myself. It has also challenged me to think about things differently going forward. The program has not only given me a better perspective on what I can do to become a better leader, but also what I can do to make a bigger difference in the world.”

Jacqueline Hinman | President, CEO, and Chairwoman of the Board | CH2M Hill
General Management Programs

**Stanford Executive Program: Be a Leader Who Matters**

*June 25 – August 5, 2017 / Tuition: $67,000 USD*

**Optional Leadership Coaching: $5,900 USD**

*Application Deadline: April 28, 2017*

Broaden your vision, navigate critical business challenges, and ignite change both personally and professionally at the Stanford Executive Program. Examine the economic, political, social, and ethical demands of top leadership. Gain innovation, actionable business strategies, and leadership development in this six-week, academically rigorous program fueled by cutting-edge research and Silicon Valley innovation. It’s an experience that will impact the trajectory of your career, providing strategic skills, GSB alumni status, and connections that will last a lifetime.

Accelerate your individual leadership skills with optional executive coaching sessions, including a 360-degree assessment and personalized six-month Leadership Action Plan.

**Executive Leadership Development: Analysis to Action**

*January 8 – 20 and April 23 – 28, 2017 (a two-module program)*

*Tuition: $35,500 USD*

*Application Deadline: November 14, 2016*

Learn how to transition from manager to leader with a cutting-edge curriculum that helps you analyze critically, articulate strategically, think holistically, and lead with confidence. In this comprehensive two-module program, you’ll use strategic frameworks and design thinking principles to solve real-world business challenges. This intensive program also includes enhanced content and coaching over the course of six months to refine your own set of personal leadership skills and leave you inspired and motivated to rethink what’s next for your career.
**Executive Program for Growing Companies**

*July 9 – 20, 2017 / Tuition: $25,000 USD*

*Application Deadline: May 26, 2017*

Learn how to create and execute strategies to move faster, operate more efficiently, and expand into new markets in this two-week general management and leadership program focused on the challenges and opportunities facing rapidly growing companies.

**Executive Program in International Management**

*In collaboration with the National University of Singapore*

*August 12 – 26, 2017*

*Tuition: $19,900 USD (lodging in Singapore not included)*

*Application Deadline: July 3, 2017*

Tackle strategic business issues faced by companies operating in the Pacific Rim by exploring recent developments in business management, strategy, and leadership from the United States and Asia.

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**Specialized Programs**

**CORPORATE GOVERNANCE**

**Directors’ Consortium**

*In collaboration with Stanford Law School and University of Chicago Booth School of Business*

*April 4 – 7, 2017 (at Stanford)*

*April 3, 2017: Finance and Accounting Basics Optional Session*

*Application Deadline: February 27, 2017*

*Tuition: $12,000 USD; $13,500 USD with optional Finance & Accounting Day*

Develop leading-edge strategies, frameworks, and best practices for making complex and crucial board decisions in this unparalleled academic partnership between Stanford Graduate School of Business, Stanford Law School, and University of Chicago Booth School of Business.
**FINANCIAL MANAGEMENT**

**The Emerging CFO: Strategic Financial Leadership Program**  
February 26 – March 3 and April 30 – May 5, 2017 (a two-module program)  
**Tuition: $28,000 USD** / **Application Deadline: January 13, 2017**  
Think beyond finance and learn how to make better financial decisions, build strategic partnerships with key stakeholders, and develop a more effective leadership style. This comprehensive, two-module program combines a rigorous curriculum with one-on-one coaching.

**Finance and Accounting for the Nonfinancial Executive**  
**October 15 – 20, 2017 / Tuition: $12,500 USD**  
**Application Deadline: September 1, 2017**  
Become a well-informed, strategic user of accounting and financial data so you can communicate with competence and confidence and learn to make better, more strategic decisions.

**Mergers and Acquisitions**  
**July 30 – August 4, 2017 / Tuition: $12,500 USD**  
**Application Deadline: June 16, 2017**  
Explore the strategic, financial, legal, organizational, and cultural factors needed for success in an M&A transaction. Experience an interdisciplinary curriculum, key insights from M&A practitioners, and a week-long, hands-on simulated merger deal.

**INNOVATION**

**The Corporate Entrepreneur: Driving Innovation and New Ventures**  
August 27 – September 1 and October 22 – 27, 2017 (a two-module program)  
**Tuition: $25,000 USD**  
**Application Deadline: July 17, 2017**  
Drive new ventures in established organizations with this intense two-module program that will prepare you to innovate from within, overcoming internal obstacles. Gain the skills needed to formulate, evaluate, and launch new ventures and tackle a real business challenge through a hands-on project.

**Customer-Focused Innovation**  
**October 1 – 6, 2017 / Tuition: $15,500 USD**  
**Application Deadline: August 18, 2017**  
Discover the best of Stanford GSB and the Hasso Plattner Institute of Design (d.school) in one integrated program. Learn strategic frameworks to build a customer-centric organization and experiment with ideation and prototyping to develop innovative solutions.
Tap into the innovation engine that powers Stanford and Silicon Valley. Access the minds that have nurtured and educated successive generations of the world’s most successful business innovators. Profit from associating with other highly gifted peers selected from all over the world. Present your concepts face-to-face to leading real-world executives. Discover an invaluable catalyst for positive change in yourself, your company, and your career.
Design Thinking Boot Camp: From Insights to Innovation
In collaboration with the Hasso Plattner Institute of Design at Stanford
Summer: July 11 – 14, 2017 / Application Deadline: May 4, 2017
Fall: September 12 – 15, 2017 / Application Deadline: June 29, 2017
Tuition: $12,500 USD
Get your hands dirty learning the fundamentals of design thinking to gain key customer insights and develop innovative solutions. Leave the program feeling energized to immediately implement new design thinking behaviors into your organization.

NEW! The Innovative Health Care Leader: From Design Thinking to Personal Leadership
In collaboration with the Stanford School of Medicine
March 26 – 31, 2017 / Tuition: $12,500 USD
Application Deadline: February 13, 2017
Experience the best of the Stanford GSB and School of Medicine in this groundbreaking program focused on thriving in the rapidly changing world of health care. Use hands-on design thinking to find creative solutions. Develop new models and mindsets to navigate through uncertainty while building personal leadership skills to drive innovation.

The Innovative Technology Leader
July 30 – August 4, 2017 / Tuition: $12,500 USD
Application Deadline: June 23, 2017
Tailored to the complex and changing role of the technology leader, this unique program combines classroom learning, Silicon Valley speakers, and hands-on design thinking sessions to teach strategy, innovation, and leadership.

MARKETING
Strategic Marketing Management
August 6 – 16, 2017 / Tuition: $19,500 USD
Application Deadline: June 23, 2017
Integrate digital, brand, consumer behavior, and business strategies in this comprehensive program that combines core marketing fundamentals, consumer-centric strategies, and Silicon Valley innovation.
“Rarely have I been in such an international environment surrounded by people who share the same professional issues. The richness of the conversations and the sheer breadth of expertise in the room, made every moment worthwhile. Orchestrated by professors who excel both at research and teaching, made this two-week course an excellent educational and professional investment.”

Romeo Baertsoen | Vice President of Strategic Marketing | Barco
NEGOTIATION

Influence and Negotiation Strategies Program
October 8 – 13, 2017 / Tuition: $12,500 USD
Application Deadline: August 28, 2017

Learn to get more of what you want, how to influence without authority, and know when it’s wise to walk away. Hone your negotiation skills through daily simulations and research-based discussions in this hands-on program.

ORGANIZATIONAL LEADERSHIP

Leading Change and Organizational Renewal
In collaboration with Harvard Business School
March 2017 (at Harvard)
October 29 – November 3, 2017 (at Stanford) / Tuition: $15,000 USD
Application Deadline: September 15, 2017

Explore cutting-edge research, proven methodologies, and design thinking technology to identify and overcome barriers to strategic change. Design a comprehensive strategy and action plan for promoting innovation in your organization.

Managing Talent for Strategic Advantage
August 20 – 25, 2017 / Tuition: $12,000 USD
Application Deadline: July 7, 2017

Discover how to recruit, manage, and develop the very best talent in this intensive program that brings together HR executives and business leaders to explore the complexities and interdependencies of effective talent strategy.

Managing Teams for Innovation and Success
June 18 – 23, 2017 / Tuition: $12,000 USD
Application Deadline: May 5, 2017

Learn how to create, manage, and lead teams to foster innovation and success using evidence-based research, team simulations, and design thinking principles. Appropriate for individuals and teams.

PERSONAL LEADERSHIP

Advanced Leadership Program for Asian-American Executives
August 6 – 11, 2017 / Tuition: $12,500 USD
Application Deadline: June 23, 2017

Gain the confidence, connections, and community you need to advance your career with a first-of-its-kind leadership program to address the gap in effective training for high-achieving Asian-American executives.
Executive Program for Women Leaders
May 7 – 12, 2017 / Tuition: $13,500 USD
Application Deadline: March 24, 2017
Transform common career roadblocks into breakthrough opportunities with the essential strategies, skills, and networking you need to enhance your power, navigate the workplace, and take the lead.

Executive Program in Leadership: The Effective Use of Power
October 15 – 20, 2017 / Tuition: $13,500 USD
Application Deadline: September 1, 2017
Explore the sources and uses of power and learn new methods for developing personal influence through collaboration. This program focuses on the impact of your personal leadership style and includes a 100-day action plan tailored to you and your organization.

Interpersonal Dynamics for High-Performance Executives
June 25 – 30, 2017 / Tuition: $15,500 USD
Application Deadline: May 12, 2017
Discover what it takes to become an authentic leader and hone the essential interpersonal “soft skills” needed for success. This immersive and experiential program will improve your abilities to engage and influence others.

NEW! LGBT Executive Leadership Program
July 30 – August 4, 2017 / Tuition: $12,000 USD
Application Deadline: June 23, 2017
Explore how being LGBT influences and strengthens your personal leadership style in this unique program. Discover cutting-edge research on strategy, innovation, and organizations while building a foundational network with other LGBT executives.

STRATEGY

Executive Program in Strategy and Organization
August 6 – 18, 2017 / Tuition: $25,000 USD
Application Deadline: June 23, 2017
Diagnose and solve strategic issues and develop action plans for implementing real change. This two-week program explores cutting-edge research on global advantage, game theory, strategic interaction, and the role of power and leadership to apply within your own organization.
At Stanford you will happily discover that innovation is not a stripe on a chromosome—but that the minds that routinely solve the big problems can teach you how to innovate—and how to build a corporate culture of innovation.
Strategies and Leadership in Supply Chains  
**August 13 – 18, 2017 / Tuition: $12,000 USD**  
*Application Deadline: July 7, 2017*  
Develop a comprehensive, global approach to supply chain management and learn how to influence the strategic organizational direction of your company using research-driven frameworks and best practices.

**NEW! Strategy Beyond Markets: Building Competitive Advantage Through Government Relations and Public Affairs**  
**August 20 – 25, 2017 / Tuition: $12,000 USD**  
*Application Deadline: July 14, 2017*  
Develop a more holistic business strategy to compete in today’s complex, high-stakes business environment. Explore beyond market forces—from legislation and regulation to activism and the media. Learn how to proactively manage risk and seize new opportunities through cutting-edge academic research and relevant, real-time cases—from ObamaCare to European Union privacy.

**ONLINE**  
Stanford Innovation and Entrepreneurship Certificate  
**Start today at create.stanford.edu / Tuition: $995 USD per course**  
Power your career with self-paced online courses with strategies you can apply immediately. Topics are developed and taught by faculty from Stanford School of Engineering and Stanford GSB to empower entrepreneurs and innovators. Earn a certificate on your own schedule by completing 8 of 12 courses, in any order or combination.

Stanford LEAD Certificate: Corporate Innovation  
**March 14, 2017 / Tuition: $16,000 USD**  
*Application Deadline: February 7, 2017*  
Learn. Engage. Accelerate. Disrupt. Learn new strategies and get inspired to accelerate and drive change in your organization. Exchange ideas and collaborate with GSB faculty, peers, and teaching teams through live virtual interactions, group projects, and discussion forums. Build a strong network of highly-qualified change agents, earn 24 Continuing Education Units (CEUs), and receive a prestigious Stanford GSB certificate upon completion.

*All programs, dates, and tuition are subject to change. Please visit our website for the most current information: stanfordexeced.com.*
Other Learning Opportunities

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Stanford GSB has saved the following resources by using New Leaf Reincarnation paper, made with 100% recycled fiber, 100% post-consumer waste, and processed chlorine-free: 101 fully grown trees, 55,059 gallons of water, 112 million BTUs of energy, and 19,744 pounds of greenhouse gases.
Stay Connected

RECEIVE THE STANFORD EXECUTIVE REPORT
Sign up today to receive the Stanford Executive Report, a monthly e-newsletter that provides executives and human resource professionals with relevant faculty research and updates on upcoming events and programs. Please visit news.stanfordexeced.com.

JOIN THE CONVERSATION
Participate in online discussions and build valuable business relationships through Stanford GSB social media networks. Follow Stanford GSB on Twitter @StanfordBiz or join the Executive Education public LinkedIn group: social.stanfordexecutive.com. And be sure to follow our company page on LinkedIn: linkedin.stanfordexecutive.com.

Take the Next Step
For more information or to apply to a program, please contact Stanford GSB Executive Education at:

Phone: +1.650.723.3341
Toll Free: +1.866.542.2205 (USA & Canada)

executive_education@gsb.stanford.edu
stanfordexeced.com
# 2017 Calendar

## General Management Programs

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<thead>
<tr>
<th>Program</th>
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<th>JAN</th>
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<tr>
<td>Stanford Executive Program</td>
<td>6 weeks</td>
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<tr>
<td>Executive Leadership Development: Analysis to Action</td>
<td>3 weeks</td>
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<td>8-20</td>
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<td>Executive Program for Growing Companies</td>
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<tr>
<td>Executive Program in International Management in collaboration with the National University of Singapore</td>
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## Specialized Programs

### Corporate Governance

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<tr>
<td>Directors' Consortium: A joint offering with Stanford Law School and University of Chicago Booth School of Business</td>
<td>4 or 5 days</td>
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### Financial Management

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<tr>
<td>The Emerging CFO: Strategic Financial Leadership Program</td>
<td>2 weeks</td>
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<td>26-3</td>
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<td>Finance and Accounting for the Nonfinancial Executive</td>
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<td>Mergers and Acquisitions</td>
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### Innovation

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<td>The Corporate Entrepreneur: Driving Innovation and New Ventures</td>
<td>2 weeks</td>
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<td>Customer-Focused Innovation</td>
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<tr>
<td>Design Thinking Boot Camp: In collaboration with the Hass Business Management Program at Stanford</td>
<td>4 days</td>
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<td>28-31</td>
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<td>NEW! The Innovative Health Care Leader: From Design Thinking to Personal Leadership</td>
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<td>The Innovative Technology Leader</td>
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### Marketing

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<tr>
<td>Strategic Marketing Management</td>
<td>11 days</td>
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### Negotiation

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<tr>
<td>Influence and Negotiation Strategies Program</td>
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### Organizational Leadership

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<td>Leading Change and Organizational Renewal: In collaboration with Harvard Business School</td>
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<td>Managing Teams for Innovation and Success</td>
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### Personal Leadership

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### Strategy

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<td>NEW! Strategy Beyond Markets</td>
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### Online

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<td>NEW! Stanford LEAD Certificate: Corporate Innovation</td>
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Please check website for the latest dates and tuition information.