

Iván Marinovic
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ACADEMIC POSITIONS

Associate Professor of Accounting (July 2016 - present), Stanford University, Graduate School of Business

Assistant Professor of Accounting (July 2011 - 2016), Stanford University, Graduate School of Business

EDUCATION

Northwestern University, Kellogg School of Management, Evanston, IL
Ph.D. in Accounting, Information and Management, August 2011

Toulouse School of Economics, Toulouse, France
Master in Economic Theory, 2007

Catholic University of Chile, Santiago, Chile
BS and Master in Financial Economics, 2001

AREAS OF INTEREST

Financial reporting and disclosure, incentives and contracting.

PEER-REVIEWED PUBLICATIONS

Iván Marinovic and Paul Povel. "Competition for Talent under Performance Manipulation." *Journal of Accounting and Economics* 64.1 (2017): 1-14.

Ying Liang, Iván Marinovic and Felipe Varas. "The Credibility of Financial Reporting: a Reputation-based Approach." *The Accounting Review* (2017).

Iván Marinovic, Felipe Varas and Andrzej Skrzypacz, "Dynamic Certification and Reputation for Quality." *American Economic Journal: Microeconomics* (Forthcoming).

Iván Marinovic. “Delegated Bidding and the Allocative Effect of Alternative Accounting Rules.” *Management Science* 2016.

Iván Marinovic and Felipe Varas. “No News is Good News: Voluntary Disclosure in the Face of Litigation Risk.” *RAND Journal of Economics* (Forthcoming).

Bertomeu, Jeremy, and Iván Marinovic. "A Theory of Hard and Soft Information." *The Accounting Review* 91.1 (2015): 1-20.

Paul Ma, Iván Marinovic and Pinar Karaca-Mandic. “Drug Manufacturers’ Delayed Disclosure of Serious and Unexpected Adverse Events to the U.S. Food and Drug Administration.” *JAMA Internal Medicine* 175(9) (2015): 1565-1566.

Iván Marinovic. “The Credibility of Performance Feedback in Tournaments.” *Journal of Economics & Management Strategy* 24.1 (2015): 165-188.

Iván Marinovic and Sri S. Sridhar. “Discretionary Disclosures Using a Certifier.” *Journal of Accounting and Economics* 59.1 (2015): 25-40.

Anne Beyer, Ilan Guttman and Iván Marinovic. “Optimal Contracts with Performance Manipulation.” *Journal of Accounting Research* 52.4 (2014): 817-847.

Iván Marinovic. “Internal Control System, Earnings Quality, and the Dynamics of Financial Reporting.” *The RAND Journal of Economics* 44.1 (2013): 145-167.

BOOK CHAPTERS & DISCUSSIONS

Iván Marinovic. “Discussion of *Equilibrium Earnings Management and Managerial Compensation in a Multi-period Agency Setting*.” *Review of Accounting Studies* 19.3 (2014): 1078-1085.

Iván Marinovic, Marco Ottaviani and Peter Norman Sørensen. “Forecasters’ Objectives and Strategies.” *Handbook of Economic Forecasting* 2 (2013): 691-720.

Iván Marinovic, Marco Ottaviani and Peter Norman Sørensen. “Modeling Idea Markets: Between Beauty Contests and Prediction Markets.” Chapter 2 in *Prediction Markets: Theory and Applications*, edited by Leighton Vaughan Williams, Routledge, 2011.

WORKING PAPERS

Ilan Guttman and Iván Marinovic, “Debt Contracts in the Presence of Performance Manipulation.” Presented at *Review of Accounting Studies* conference 2017 (Third Round).

Anne Beyer, Ilan Guttman and Iván Marinovic (2014). “Earnings Management and Earnings Quality: Theory and Evidence.” Submitted to *The Accounting Review* (3rd round).

Iván Marinovic and Felipe Varas (2015). “CEO Horizon, Optimal Duration and the Escalation of Short-Termism.” *Journal of Finance* (3rd round).

Jeremy Bertomeu, Paul Ma and Iván Marinovic (2015). “How Often Do Managers Withhold Information?” Submitted to *The Accounting Review*.

Jeremy Bertomeu, Iván Marinovic, Stephen Terry and Felipe Varas (2016). “The Dynamics of Concealment.” *Journal of Financial Economics* (2nd round).

Felipe Varas, Iván Marinovic and Andrzej Skrzypacz (2016). “Random Inspections and Periodic Reviews: Optimal Dynamic Monitoring” Submitted to *Econometrica*.

Jeremy Bertomeu, Robert A. Miller, Iván Marinovic and Felipe Varas (2017). “An Empirical Model of Long-Term Contracting with Manipulation.”

Iván Marinovic and Martin Szydlowski (2017). “Monitor Reputation and Transparency.”

Davide Cianciaruso, Sofya Budanova and Iván Marinovic (2016). “The Ambiguity of Earnings Announcements.”

TEACHING EXPERIENCE

Managerial Accounting (MBA program, undergraduate program), Stanford University

Microeconomics I, Department of Business and Economics, Los Andes University, Santiago, Chile, 2001 – 2005

PROFESSIONAL SERVICE

Member of editorial board *The Accounting Review* (since 2017)

Referee for: American Economic Review; Journal of Accounting and Economics; Rand Journal of Economics, Review of Economic Studies; Journal of Finance; Production and Operations Management; Journal of Accounting Research; Management Science; Review of Accounting Studies; Review of Industrial Organization; Journal of Accounting, Auditing and Finance; Journal of Economic Behavior and Organization; Journal of Political Economy.

Organizer conference “Theory and Inference in Capital Market Research” (Stanford, 2017)

Organizer *Junior Accounting Theory* Conference (San Diego, 2017)

Organizer conference “Causality in the Social Sciences” (Stanford, 2014)

Guest editor of “Causality in the Social Sciences” *Foundations and Trends in Accounting*

Member of *Finance Theory Group* (by invitation only)

AWARDS AND ACADEMIC DISTINCTIONS

GSB Trust Faculty Scholar for 2016-2017

Fellowship, Northwestern University, Kellogg School of Management, 2007 - 2011

Best Paper in Economics, European Science Days, Steyr, Austria, 2006

President of the Republic Scholarship for Doctoral Studies, Government of Chile, 2005

Alban Scholarship for Doctoral Studies, European Commission, 2005

INVITED CONFERENCE AND WORKSHOP PRESENTATIONS

2017: Canadian Economic Theory Conference, U. of Vienna, U. of Mannheim, Accounting Research Workshop (Basel), Rice University, Dartmouth College, Cambridge Corporate Finance Symposium, RAST conference, Stanford Accounting Summer Camp.

2016: Financial Accounting and Reporting Section Midyear Meeting (Newport Beach, CA); FTG Princeton (Co-presenter); Columbia/Duke/MIT/Northwestern IO Theory 15th Annual Conference, Stanford (internal workshop), University of Alberta, University of Tilburg.

2015: Bocconi University (Accounting & Economics); Burton Conference (Columbia University); New York University; Finance Theory Group Meeting (UT Austin); Stanford Summer Camp; Econometric Society World Congress (Montreal, Canada); Stanford Institute for Theoretical Economics (SITE) Workshop; Accounting Research Workshop (Zurich, Switzerland)

2014: Western Finance Association (Monterey, CA); University of Minnesota; Los Andes University Chile; Catholic University of Chile; Stanford GSB (internal workshop)

2013: Finance Theory Group Meeting (Columbia University); Colorado Accounting Summer Conference; Stanford Summer Camp; Carnegie Mellon University Theory Conference; University of Houston; University of Texas at Austin; Wharton; University of Chicago; Review of Accounting Studies Conference; Chicago-Minnesota Theory Conference; Duke University

2012: University of Houston (Finance); University of California Los Angeles; Accounting Theory Conference (UT Austin); Chicago-Minnesota Theory Conference; Carnegie Mellon University Theory Conference; Review of Accounting Studies Conference

2011: London Business School; Columbia University; New York University; Yale University; Duke University; Stanford University; Rutgers University; Catholic University of Chile;

Universitat Pompeu Fabra; Universidad Carlos III; Chicago-Minnesota Theory Conference

2010: Workshop in Accounting and Economics (Vienna, Austria)

2009: Journal of Accounting and Economics Conference; American Accounting Association Meeting

2008: Carnegie Mellon University Theory Conference; Accounting Theory Conference (UT Austin)