

Steven Callander

Curriculum Vitae

Principal Appointment

Herbert Hoover Professor of Public and Private Management
Professor of Political Economy
Graduate School of Business
Stanford University

Other Appointments

Professor of Economics (by courtesy), Department of Economics, Stanford University.
Professor of Political Science (by courtesy), Department of Political Science, Stanford University.
Faculty Director, Policy and Innovation Initiative, Stanford GSB.
Board of Editors, *American Economic Review*. 2012-2021.
Associate Editor, *Journal of Theoretical Politics*. 2014-present.
Professor of Economics (visiting), University of New South Wales.

Contact

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Education

- *Ph.D., Social Science*, 2002, California Institute of Technology (Caltech).
- *M.S., Social Science*, 1999, California Institute of Technology (Caltech).
- *B.Commerce (1st Class Honours)*, 1996, Economics and Finance, University of New South Wales, Sydney, Australia.

Published and Forthcoming Papers

1. “Duverger’s Hypothesis, the Run-Off Rule, and Electoral Competition.”
Political Analysis 13 (Summer): 209-232, 2005.
2. “Principles of Network Development and Evolution: An Experimental Study,”
with Charles Plott. *Journal of Public Economics* 89 (August): 1469-1495, 2005.
3. “Electoral Competition in Heterogeneous Districts.”
Journal of Political Economy 113 (October): 1116-1145, 2005.

4. "Context Dependent Voting," with Catherine Wilson. *Quarterly Journal of Political Science* 1 (3): 227-254, 2006.
5. "Bandwagons and Momentum in Sequential Voting." *Review of Economic Studies* 74 (July): 653-684, 2007.
6. "Lies, Damned Lies, and Political Campaigns," with Simon Wilkie. *Games and Economic Behavior* 60 (August): 262-286, 2007.
7. "Turnout, Polarization, and Duverger's Law," with Catherine Wilson. *Journal of Politics* 69 (November): 1047-1056, 2007.
8. "Context-Dependent Voting and Political Ambiguity," with Catherine Wilson. *Journal of Public Economics* 92 (April): 565-581, 2008.
9. "Political Motivations." *Review of Economic Studies* 75 (July): 671-697, 2008.
10. "Majority Rule When Voters Like to Win." *Games and Economic Behavior* 64 (November): 393-420, 2008.
11. "A Theory of Policy Expertise." *Quarterly Journal of Political Science* 3 (2): 123-140, 2008.
12. "The Wisdom of the Minority." with Johannes Horner. *Journal of Economic Theory* 144 (July): 1421-39, 2009.
13. "Searching and Learning by Trial and Error." *American Economic Review* 101 (October): 2277-2308, 2011.
14. "Searching For Good Policies." *American Political Science Review* 105 (November): 643-662, 2011.
15. "Preemptive Policy Experimentation," with Patrick Hummel. *Econometrica* 82 (July): 1509-1528, 2014.
16. "Gridlock and Delegation in a Changing World," with Keith Krehbiel. *American Journal of Political Science* 58 (October): 819-834, 2014.
17. "Experimentation in Federal Systems," with Bard Harstad. *Quarterly Journal of Economics* 130 (2): 951-1002, 2015.
18. "Dynamic Policymaking with Decay," with Gregory J. Martin. *American Journal of Political Science* 61 (January): 50-67, 2017.

19. "Precedent and Doctrine in a Complicated World," with Tom S. Clark.
American Political Science Review 111 (February): 184-203, 2017.
20. "Durable Policy, Political Accountability, and Active Waste," with Davin Raiha.
Quarterly Journal of Political Science, 12 (1): 59-97, 2017.
21. "The Risk of Failure: Trial and Error Learning and Long-Run Performance,"
with Niko Matouschek. Forthcoming at *American Economic Journal –
Microeconomics*, February 2019.

Working Papers

22. "The Power of Referential Advice," with Nicolas Lambert and Niko Matouschek.
23. "Policy Decay and Political Competition," with Greg Martin.
24. "Context-Dependent Prospects."
25. "Cause and Effect in Political Polarization: A Dynamic Analysis," with Juan
Carlos Carbajal.

MBA Teaching Cases (Stanford GSB unless noted)

- "Uber Expands Across the World: Seoul, London, and Sao Paulo." August, 2018.
"Chargepoint Beyond the Market: S.B. 350 and the Future of EV Charging." January
2018.
"Sunrun: Net Metering in Nevada" A and B cases. January 2018.
"Uber: 21st Century Technology Confronts 20th Century Regulation." 2012.
"SOPA: The Media Industry Fights Online Copyright Infringement." 2012.
"Peer-to-Peer Lending." 2010.
"Carried Interest Taxation." 2011.
"Carried Interest Taxation on Either Side of the Pond." 2011.
"Shaping the Future of Internet Gambling." 2011.
"Chiquita Bananas." Kellogg School of Management, 2007.

Policy Paper

- "The Strategic Imperative: Australia's Place in the Global Labour Market." In *Australia's
Future Workforce*, Committee for Economic Development of Australia (CEDA), 2015.

Professional Service

Referee for the *American Economic Review*, *American Journal of Political Science*,
American Political Science Review, *Journal of Political Economy*, *Econometrica*,
Quarterly Journal of Economics, *Organization Science*, *Games and Economic Behavior*,

Journal of Economic Theory, Review of Economic Studies, Journal of Law, Economics and Organization, Economics and Politics, The Journal of Public Economics, The Journal of Public Economic Theory, Social Choice and Welfare, The Journal of Theoretical Politics, Naval Research Logistics, The Journal of Politics, International Economic Review, Political Analysis, Public Choice, RAND Journal of Economics, NSF, Quarterly Journal of Political Science, Theoretical Economics, BE Journal of Theoretical Economics, Journal of the European Economic Association, Economics and Governance, Review of Economic Design, Economics Letters, Economic Theory, Economic Inquiry, American Economic Journal – Microeconomics.

*American Economic Review, Excellence in Refereeing Award 2009, 2012
QJPS Referee Hall of Fame 2005-2014*

Past Positions

Fellow, Center for Advanced Study in the Behavioral Sciences, 2016-2017.

Associate Editor, *Quantitative Economics*. 2013-2017.

Associate Professor of Political Economy with tenure. Graduate School of Business, Stanford University, 2009-2013.

Visiting Scholar. Harris School of Public Policy. University of Chicago, 2008-2009.

Assistant Professor of Managerial Economics and Decision Sciences.
Kellogg School of Management, Northwestern University, 2001-2009.

Administration and Teaching (at Stanford)

2015-2016, 2017-present. Area Coordinator, Political Economy group, GSB.

2009-2013. PhD Field Liaison, Political Economy group, GSB.

2010-2011, 2012-2013, 2013-2014. GSB Faculty Trust Fellow.

2010-2011, 2012-2013, 2017-2019. Co-organizer of Political Economy Seminar Series.

2014-2016. Dean's Advisory Group (DAG) member.

2015-2016. GSB Dean Search Committee member.

2014- . Convener, Political Economy Theory Lunch group (PETL).

Teaching: Strategy Beyond the Market (MBA, Exec Ed), Advanced Topics in Political Economy (PhD), Leadership and Crisis Management (MBA, Exec Ed), Foundations of Political Economics (PhD) Strategy Beyond the Market: Innovation in the Energy Industry (MBA).

PhD Students – Principal Advisor (graduation date & first placement):

Greg Martin. 2013. Assistant Professor, Political Science, Emory University.

Davin Raiha. 2013. Assistant Professor, Ivey School of Business, University of Western Ontario.

Nathan Atkinson. (Expected 2019.)

Ashutosh Thakur. (Expected 2020.)

August 2018