

2017-2018 MBA Employment Report

Detailed Statistics

Class of 2018: Full-Time Hires

Class of 2019: Summer Hires



The Class of 2018 chose jobs in diverse industries. The illustration visualizes jobs by industry; see the data table on page 6.

Employment Report
Stanford Graduate School of Business
Class of 2018: Full-Time Hires

Student Profile¹

Applications Received	8,116
New Students	417
Women	41%
International ²	40%
U.S. Minority	29%
Average Years of Work Experience	4.0
Range of Years of Work Experience	0-13

Undergraduate Major

Humanities/Social Sciences	48%
Engineering/Math/Natural Sciences	37%
Business	15%
Advanced Degree	11%
Average GMAT Score	737

¹Class profile is provided as of matriculation.

²Includes permanent residents and U.S. dual citizens

Employment Report¹

Stanford Graduate School of Business

Class of 2018: Full-Time Hires

Employment Profile²

	Permanent Work Authorization ³		Non-Permanent Work Authorization		All MBA Graduates	
	Number	Percent	Number	Percent	Number	Percent
Seeking Employment	212	70%	82	68%	294	70%
Not Seeking Employment:						
Company-sponsored	19	6%	9	8%	28	7%
Continuing education	16	5%	2	2%	18	4%
Postponing job search	3	1%	0	0%	3	1%
Starting a new business	43	14%	25	21%	68	16%
Not seeking for other reasons	3	1%	1	1%	4	1%
<i>Subtotal, Not Seeking Employment</i>	84	28%	37	31%	121	29%
No Information	7	2%	1	1%	8	2%
Total Graduates	303	100%	120	100%	423	100%

¹This report conforms to the MBA Career Services & Employer Alliance, Standards Edition VI, for reporting MBA employment statistics

²Employment information is self-reported, and includes all students who graduated in the 12 months ending in June 30, 2018. This table is based upon information from 98% of the total graduating class

³Permanent Work Authorization is defined by the CSEA as comprising U.S. Citizens and Permanent Residents

Employment Report
Stanford Graduate School of Business
 Class of 2018: Full-Time Hires

Timing of Job Offers

	Seeking Employment Number	By Graduation¹		By Three Months Post-Graduation	
		Job Offers		Job Offers	
		Number	Percent	Number	Percent
Permanent Work Authorization	212	171	81%	201	95%
Non-Permanent Work Authorization	82	68	83%	77	94%
Total Graduates Seeking Employment	294	239	81%	278	95%

Timing of Job Acceptances

	Seeking Employment Number	By Graduation¹		By Three Months Post-Graduation	
		Job Acceptances		Job Acceptances	
		Number	Percent	Number	Percent
Permanent Work Authorization	212	150	71%	188	89%
Non-Permanent Work Authorization	82	52	63%	71	87%
Total Graduates Seeking Employment	294	202	69%	259	88%

¹"Graduation" is measured relative to each individual student's graduation date. There are multiple graduation dates at the GSB, though the vast majority of students in the Class of 2018 (404 of 423) graduated on June 16, 2018.

Employment Report
Stanford Graduate School of Business
Class of 2018: Full-Time Hires

Compensation Summary^{1, 2}

	Number Reporting	% Reporting	Median	Mean	Range
BASE SALARY³					
Permanent Work Authorization	164	87%	147,000	150,123	70,000 - 300,000
Non-Permanent Work Authorization	54	76%	135,000	131,697	48,000 - 225,000
Total	218	84%	142,000	145,559	48,000 - 300,000
SIGNING BONUS					
Permanent Work Authorization	85	52%	25,000	29,500	5,000 - 100,000
Non-Permanent Work Authorization	35	65%	25,000	35,143	5,000 - 145,000
Total	120	55%	25,000	31,146	5,000 - 145,000
EXPECTED PERFORMANCE BONUS^{4,5}					
Permanent Work Authorization	122	74%	35,000	64,382	5,000 - 400,000
Non-Permanent Work Authorization	36	67%	33,500	67,353	7,500 - 400,000
Total	158	72%	35,000	64,529	5,000 - 400,000

¹All compensation information is student-reported. Useable salary data was obtained from 84% of those graduates who accepted a job. Compensation data excludes students who are company-sponsored (7%) or starting their own business (16%).

²International compensation is reported in U.S. dollars as calculated by students on the basis of prevailing exchange rates.

³Base salary excludes bonuses, commissions, benefits, and perquisites.

⁴Expected Performance Bonus is not a CSEA-defined metric. It represents likely cash-based compensation in the form of an annual performance bonus.

⁵In addition, stock compensation was reported by 39% of students. The value of stock-based compensation is not included in this or any other tables in this report.

Employment Report
Stanford Graduate School of Business
Class of 2018: Full-Time Hires

Compensation by Industry¹

Industry	Percent ²	Base Salary (\$)				Signing Bonus (\$)				Expected Performance Bonus(\$) ⁴			
		Median	Mean	Range		Median	Mean	Range		Median	Mean	Range	
				High	Low			High	Low			High	Low
Consulting	18	151,400	145,692	188,000	97,404	25,000	26,000	45,000	10,000	35,000	37,637	130,000	9,800
Consumer Packaged Goods	2	135,000	133,333	140,000	120,000	15,000	18,333	35,000	5,000	13,000	30,833	67,500	12,000
Energy/Cleantech	1	125,000	133,333	155,000	120,000	NA ³	NA	NA	NA	NA	NA	NA	NA
Finance	31	157,500	167,197	300,000	60,000	35,000	38,017	145,000	7,500	100,000	135,302	400,000	10,000
Private Equity	13	150,000	164,516	250,000	60,000	35,000	39,700	145,000	7,500	145,000	165,833	400,000	10,000
Venture Capital	9	160,000	160,625	210,000	115,000	20,000	25,714	50,000	10,000	46,875	61,458	140,000	17,500
Investment Management	5	200,000	186,364	250,000	125,000	45,000	44,167	75,000	25,000	112,500	132,000	250,000	50,000
Hedge Funds	2	175,000	185,000	300,000	100,000	NA	NA	NA	NA	100,000	137,500	300,000	50,000
Investment Banking	2	125,000	130,000	150,000	115,000	NA	NA	NA	NA	NA	NA	NA	NA
Finance - Other	<1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Healthcare	5	130,000	129,417	150,000	118,000	25,000	30,833	60,000	20,000	19,500	16,022	20,400	5,000
Media/Entertainment	3	137,500	124,500	175,000	48,000	NA	NA	NA	NA	12,500	23,833	50,000	9,000
Nonprofit	4	106,000	111,214	200,000	65,000	NA	NA	NA	NA	NA	NA	NA	NA
Real Estate	1	115,000	118,333	140,000	100,000	NA	NA	NA	NA	NA	NA	NA	NA
Technology	33	135,000	135,643	200,000	70,000	25,000	31,744	80,000	5,000	19,500	23,381	85,000	10,000
Software/SaaS/Mobile App	11	135,000	134,042	200,000	70,000	25,000	31,667	80,000	5,000	21,000	32,317	85,000	10,000
Internet Services	7	135,000	134,938	175,000	110,000	40,000	38,333	80,000	15,000	19,000	17,955	20,250	13,000
E-Commerce	5	130,000	127,909	145,000	90,000	27,500	32,500	70,000	5,000	18,000	20,333	30,000	13,000
Marketing	2	137,500	135,850	148,400	120,000	17,500	23,750	50,000	10,000	14,000	16,087	22,260	12,000
FinTech	2	135,000	140,000	160,000	130,000	25,000	20,000	25,000	10,000	NA	NA	NA	NA
Consumer Electronics	2	135,000	146,667	180,000	125,000	45,000	50,000	80,000	25,000	NA	NA	NA	NA
Artificial Intelligence/IoT	1	NA ³	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
EdTech	1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Media/Entertainment	1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Tech - Other	2	145,000	135,900	160,000	93,600	NA	NA	NA	NA	NA	NA	NA	NA
Other	3	142,000	140,667	150,000	120,000	NA	NA	NA	NA	15,000	20,833	40,000	7,500
TOTAL	100	142,000	145,559	300,000	48,000	25,000	31,146	145,000	5,000	35,000	64,529	400,000	5,000

¹Data does not include entrepreneurs (16%) and sponsored students (7%), per standards set by the MBA Career Services & Employer Alliance (CSEA).

²Percent total may not equal sum of components due to rounding.

³NA indicates fewer than three students.

⁴Expected Performance Bonus is not a CSEA-defined metric. It represents likely cash-based compensation in the form of an annual performance bonus.

Employment Report
Stanford Graduate School of Business
 Class of 2018: Full-Time Hires

Industry Details, West Region^{1,2}

Industry	Percent
Consulting	14
Consumer Products	2
Energy - Cleantech	1
Finance	28
Private Equity	12
Venture Capital	9
Hedge Funds	2
Investment Management	5
Investment Banking	1
Healthcare	5
Media/Entertainment	1
Non-Profit	3
Real Estate	1
Retail	1
Technology	43
Software	14
Internet Services	10
e-Commerce	5
Artificial Intelligence/IoT	3
Consumer Electronics	3
e-Marketing	3
Fintech	3
Other	3
Edtech	1
e-Media/Entertainment	1
Transportation and Logistics Services	1
Other	
TOTAL	100

¹The table shows industries chosen by students accepting jobs in the West Coast. This region includes California, Oregon, and Washington. This data is not required by the CSEA but gives additional insight into career choices.

²Excludes sponsored students

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Stanford Graduate School of Business
Class of 2018: Full-Time Hires

Compensation by Function¹

Function	Percent ²	Base Salary (\$)				Signing Bonus (\$)				Expected Performance Bonus(\$) ⁴			
		Median	Mean	Range		Median	Mean	Range		Median	Mean	Range	
				High	Low			High	Low			High	Low
Consulting	24	149,000	142,151	188,000	65,000	25,000	26,406	55,000	5,000	33,500	34,905	130,000	7,500
Management/Other Consulting	16	152,000	147,868	188,000	97,404	25,000	25,931	45,000	10,000	35,000	39,182	130,000	9,800
Corporate Strategy/Planning	7	127,500	129,288	175,000	65,000	25,000	28,125	55,000	5,000	15,000	19,222	50,000	7,500
Finance	30	150,000	159,397	300,000	48,000	35,000	39,845	145,000	7,500	103,889	122,403	400,000	10,000
Private Equity Analyst	9	150,000	163,684	250,000	60,000	27,500	41,000	145,000	8,000	180,000	187,941	400,000	10,000
Venture Capitalist	8	167,500	167,500	250,000	120,000	30,000	30,000	50,000	10,000	62,500	81,375	230,000	17,500
Investment/Portfolio Mgmt	5	175,000	184,091	300,000	115,000	50,000	47,500	100,000	7,500	125,000	133,444	300,000	41,000
Financial Analyst	4	125,000	148,333	250,000	100,000	25,000	33,333	50,000	25,000	50,000	79,278	200,000	10,000
Investment Banker	2	125,000	130,000	150,000	115,000	NA	NA	NA	NA	NA	NA	NA	NA
Finance, Other	3	118,000	119,571	150,000	48,000	30,000	36,250	60,000	25,000	50,000	51,750	100,000	20,000
General Management	13	130,000	137,578	200,000	67,500	25,000	27,083	70,000	10,000	32,500	80,233	400,000	15,000
General Management	10	137,000	137,482	200,000	67,500	25,000	27,000	70,000	10,000	35,000	86,200	400,000	15,000
Project Management	3	130,000	138,000	200,000	100,000	NA	NA	NA	NA	NA	NA	NA	NA
Marketing/Sales	28	140,000	138,863	210,000	70,000	25,000	33,438	80,000	5,000	19,500	23,880	85,000	5,000
Brand/Product/Marketing Manager	15	135,000	141,857	210,000	120,000	35,000	36,667	80,000	5,000	16,000	19,407	85,000	5,000
Business Development	7	140,000	135,227	160,000	70,000	20,000	24,286	50,000	5,000	22,260	26,501	70,000	10,000
Product Development Manager	3	145,000	150,625	180,000	135,000	45,000	41,000	80,000	10,000	20,000	18,083	20,250	14,000
Marketing, Other	2	125,000	110,000	140,000	70,000	NA	NA	NA	NA	44,750	47,125	85,000	14,000
Operations/Logistics	3	130,000	132,143	165,000	90,000	15,000	19,000	35,000	5,000	37,500	41,125	70,000	19,500
Other	3	150,000	151,667	190,000	120,000	25,000	23,750	35,000	10,000	28,500	31,800	67,500	12,000
TOTAL	100	142,000	145,559	300,000	48,000	25,000	31,146	145,000	5,000	35,000	64,529	400,000	5,000

¹Data does not include entrepreneurs (16%) and sponsored students (7%), per standards set by the MBA Career Services & Employer Alliance (CSEA).

²Percent total may not equal sum of components due to rounding.

³NA indicates fewer than three students.

⁴Expected Performance Bonus is not a CSEA-defined metric. It represents likely cash-based compensation in the form of an annual performance bonus.

Employment Report
Stanford Graduate School of Business
 Class of 2018: Full-Time Hires

Compensation by Location¹

Location	Percent ²	Base Salary (\$)				Signing Bonus (\$)				Expected Performance Bonus(\$) ⁴			
		Median	Mean	Range		Median	Mean	Range		Median	Mean	Range	
				High	Low			High	Low			High	Low
North America	90	147,000	148,561	300,000	65,000	25,000	30,442	100,000	5,000	35,000	67,214	400,000	5,000
Canada	<1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
United States	89	147,000	148,653	300,000	65,000	25,000	30,442	100,000	5,000	35,000	67,214	400,000	5,000
West	68	145,000	148,388	300,000	65,000	25,000	30,906	100,000	5,000	30,000	69,855	400,000	5,000
Northeast	15	150,000	148,375	200,000	106,000	25,000	27,639	75,000	5,000	35,000	54,443	200,000	9,000
Midwest	3	150,000	147,857	188,000	118,000	NA	NA	NA	NA	25,000	96,500	350,000	20,000
Southwest	3	152,500	159,100	210,000	120,000	25,000	25,000	30,000	20,000	12,000	22,267	45,000	9,800
Mid-Atlantic	1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
South	<1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Outside North America	10	102,350	107,661	215,000	48,000	30,000	44,001	145,000	8,000	50,000	71,792	215,000	20,000
Asia	4	80,000	83,250	125,000	48,000	NA	NA	NA	NA	120,000	98,333	125,000	50,000
Latin America & The Carribean ⁵	3	104,700	107,545	140,000	90,000	30,000	52,002	145,000	25,009	31,000	42,216	110,000	21,600
Europe	2	135,000	156,417	215,000	119,252	NA	NA	NA	NA	100,000	121,667	215,000	50,000
Africa - sub Saharan	1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
Australia and Oceania	<1	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA	NA
TOTAL	100	142,000	145,559	300,000	48,000	25,000	31,146	145,000	5,000	35,000	64,529	400,000	5,000

¹Data does not include entrepreneurs (16%) and sponsored students (7%), per standards set by the MBA Career Services & Employer Alliance (CSEA).

²Percent total may not equal sum of components due to rounding.

³NA indicates fewer than three students.

⁴Expected Performance Bonus is not a CSEA-defined metric. It represents likely cash-based compensation in the form of an annual performance bonus.

⁵Includes Mexico per standards set by the MBA CSEA.

Employment Report
Stanford Graduate School of Business
 Class of 2018: Full-Time Hires

**Primary Source of
 Full-Time Job Acceptances**

SCHOOL-FACILITATED ACTIVITIES	Number	Percent
On-Campus Interviewing (OCI)	29	14%
Alumni Referral	19	9%
GSB Job Board	14	7%
Summer Employer (GSB-facilitated)	10	5%
Networking (GSB-facilitated) ¹	4	2%
Student Club / Club Event	6	3%
Resume Database ²	1	0%
Other (GSB-facilitated) ³	3	1%
Sub Total	86	42%
GRADUATE-FACILITATED ACTIVITIES		
Networking (student-facilitated)	59	29%
Pre-MBA Employer	31	15%
Summer Employer (student-facilitated)	19	9%
Other (student-facilitated) ⁴	8	4%
Sub Total	117	58%
Other or No Response	56	
Total⁵	203	100%

¹Likely understates importance of GSB-facilitated networking given the complex nature of the networking process.

²Understates importance of the Resume Database since this source is used by recruiters to invite students to OCR interviews.

³Other (GSB-facilitated) may include recruiting events, class projects, faculty referrals, and combination of sources.

⁴Other (student-facilitated) may include organization websites, executive recruiters, and combinations of sources especially networking.

⁵Other or Unknown job sources are excluded from the percentage calculations

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Stanford Graduate School of Business
 Class of 2018: Full-Time Hires

Full-Time Entrepreneurs by Industry and Location^{1,2}

Industry	Percent
Consulting	2
Consumer Products	10
Energy - Cleantech	5
Finance	13
Finance - Private Equity	7
Finance - Venture Capital	3
Finance - Other	3
Healthcare (Including Products and Services)	8
Human Resources	2
Media/Entertainment	2
Non-Profit	5
Retail	2
Technology	45
Technology - Software	18
Technology - Internet Services	8
Technology - e-Commerce	5
Technology - e-Media/Entertainment	5
Technology - Artificial Intelligence/IoT	3
Technology - Edtech	2
Technology - Fintech	2
Technology - Other	2
Transportation and Logistics Services	3
Other	3
TOTAL	100

Location	Percent
U.S. West	67
Other U.S.	15
Outside U.S.	19
TOTAL	100

¹Data shows the industries chosen by reporting students who are starting their own business. These students are not included in the compensation tables in this report, per standards set by the MBA Career Services & Employer Alliance (CSEA).

²Percent total may not equal sum of components due to rounding.

Employment Report
Stanford Graduate School of Business
Class of 2019: Summer Hires

Student Profile¹

Applications Received	8,173
New Students	418
Women	40%
International ²	41%
U.S. Minority	29%
Average Years of Work Experience	4
Range of Years of Work Experience	0-14

Undergraduate Major

Humanities/Social Sciences	44%
Engineering/Math/Natural Sciences	37%
Business	19%
Advanced Degree	15%
Average GMAT Score	737

¹Class profile is provided as of matriculation

²Includes permanent residents and U.S. dual citizens

Employment Report
Stanford Graduate School of Business
 Class of 2019: Summer Hires

Compensation by Industry^{1,2,3}

Industry	Percent	Median	Mean	Range	
				High	Low
Consulting	9	12,375	10,939	15,000	1,250
Consumer Packaged Goods	4	5,248	5,224	8,000	2,167
Energy/Cleantech	3	6,000	5,636	8,000	1,800
Finance	24	8,667	8,783	20,800	1,000
Venture Capital	9	6,500	6,794	20,800	1,000
Private Equity	6	10,417	9,339	13,433	4,333
Hedge Funds	4	12,500	13,615	18,000	10,747
Investment Management	1	10,000	8,397	10,417	2,500
Investment Banking	2	7,750	7,750	11,500	4,000
Finance - Other	2	6,500	6,729	8,667	5,100
Government	1	NA ⁴	NA	NA	NA
Healthcare	6	5,600	5,886	10,400	2,160
Hospitality	1	7,583	7,328	8,400	6,000
Media/Entertainment	2	5,400	6,222	10,833	4,000
Nonprofit	4	3,402	3,488	7,000	1,000
Real Estate	2	5,200	4,923	6,000	2,817
Retail	<1	NA	NA	NA	NA
Technology	37	7,453	7,127	12,500	1,000
Software/SaaS/Mobile App	9	7,650	7,093	10,747	2,500
E-Commerce	8	7,372	7,099	12,500	1,090
Internet Services	5	7,000	7,189	12,133	3,250
FinTech	4	7,000	7,008	10,800	1,000
IoT/Artificial Intelligence	2	7,500	7,210	8,667	5,200
EdTech	2	6,283	7,185	9,707	5,200
Consumer Electronics	1	8,950	8,106	10,000	5,200
Marketing	1	7,900	6,792	8,667	2,700
Media/Entertainment	1	7,193	6,710	7,453	5,000
Tech - Other	5	6,933	7,092	11,267	2,817
Transportation & Logistics	4	7,043	6,795	10,000	4,000
Other	2	3,683	3,959	6,500	1,400
TOTAL	100	7,000	7,485	20,800	1,000

¹ As of October 16, 2018, 99.7% of job-seeking students in the Class of 2019 accepted internships, based on responses from 90% of students. Figures do not include Global Management Immersion Experience (GMIX), a four-week international program at the end of the summer.

² Nonprofit compensation includes the SMIF stipend where applicable. SMIF (Stanford Management Internship Fund) provides financial support to MBA students who secure social or environmental purpose summer internships with nonprofits, government agencies, and social purpose businesses. SMIF is offered by the Center for Social Innovation.

³ Compensation includes the ESP stipend where applicable. The Entrepreneurial Summer Program (ESP) supports students in pursuing eligible opportunities with entrepreneurial organizations. ESP is offered by the Center for Entrepreneurial Studies.

⁴ NA indicates fewer than three students.

Employment Report
Stanford Graduate School of Business
 Class of 2019: Summer Hires

Compensation by Function

Function	Monthly Base Salary (\$)				
	Percent	Median	Mean	Range	
				High	Low
Consulting	23	8,000	8,524	15,000	1,250
Strategy/Planning	15	7,000	7,156	12,500	2,700
Management Consulting	8	12,250	11,006	15,000	1,250
Finance	27	8,333	8,405	20,800	1,000
Venture Capitalist	8	6,392	5,804	11,666	1,000
Investment/Portfolio Mgmt	6	11,133	11,168	18,000	4,000
Private Equity Analyst	6	10,833	10,059	20,800	1,800
Financial Analyst	3	6,500	7,574	18,000	2,167
Investment Banker	2	10,417	9,350	11,500	4,000
Finance, Other	4	6,500	7,098	14,443	1,000
General Management	5	7,542	7,480	12,500	5,000
General Management	3	7,771	8,066	12,500	5,417
Project Management	2	6,207	6,612	8,500	5,000
Human Resources	<1	NA ¹	NA	NA	NA
Marketing/Sales	32	6,587	6,670	12,500	1,000
Business Development	12	6,250	6,546	12,500	1,000
Brand/Product/Marketing Manager	11	7,900	7,016	9,533	2,500
Product Development Manager	7	6,500	6,764	10,747	3,250
Marketing, Other	3	5,100	5,580	12,000	2,817
Operations/Logistics	6	7,000	6,671	12,500	2,817
Other	7	5,380	5,049	10,000	1,400
TOTAL	100	7,000	7,485	20,800	1,000

¹NA indicates fewer than three students.

Employment Report
Stanford Graduate School of Business
 Class of 2019: Summer Hires

Compensation by Location¹

Location	Percent	Median	Mean	Range	
				High	Low
North America	88	7,500	7,708	18,000	1,000
United States	88	7,500	7,708	18,000	1,000
West	66	7,327	7,415	15,000	1,000
Northeast	12	7,400	8,519	18,000	2,000
Midwest	4	10,000	9,093	13,433	3,120
Mid-Atlantic	2	10,025	8,820	12,502	1,800
Southwest	2	6,500	7,917	11,500	6,000
South	2	7,833	8,506	12,500	5,200
Outside North America	12	4,160	5,651	20,800	1,000
Asia	3	6,050	6,494	12,500	1,090
Europe - Free Trade Zone	3	4,160	6,952	20,800	2,750
Central America and the Caribbean	2	4,000	4,435	7,693	2,500
South America	2	6,321	5,469	8,233	1,000
Africa - sub Saharan	1	NA	NA	NA	NA
Australia and Oceania	1	NA	NA	NA	NA
Europe - Non-Free Trade Zone	<1	NA	NA	NA	NA
Middle East and North Africa (MENA)	<1	NA	NA	NA	NA
Total	100	7,000	7,485	20,800	1,000

¹Figures do not include Global Management Immersion Experience (GMIX), a four-week international program at the end of the summer. GMIX is offered by Global Experiences.

²NA indicates fewer than three students.

Employment Report
Stanford Graduate School of Business
 Class of 2019: Summer Hires

**Primary Source of
 Summer Job Acceptances**

SCHOOL-FACILITATED ACTIVITIES	Number	Percent
CMC Job Link/GSB Job Board	67	20%
On-Campus Interviewing (OCI)	44	13%
Networking (GSB-facilitated) ¹	26	8%
Alumni	20	6%
Student Club / Club Event	11	3%
Resume Database ²	4	1%
Other (GSB-facilitated) ³	22	7%
Sub Total	194	58%
STUDENT-FACILITATED ACTIVITIES	Number	Percent
Networking (student-facilitated)	108	32%
Pre-MBA Employer	11	3%
Online Job Posting	6	2%
Other (student-facilitated) ⁴	16	5%
Sub Total	141	42%
Other or Unknown	31	
Total	335	100%

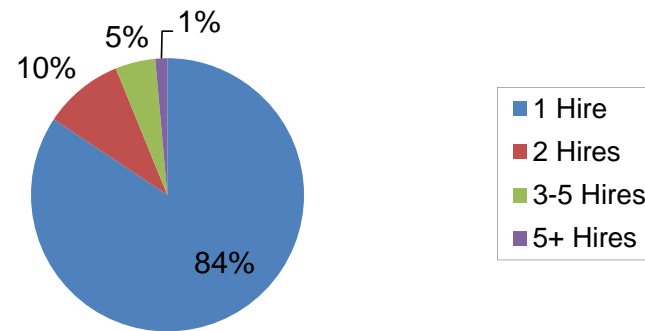
¹Likely understates importance of GSB-facilitated networking given the complex nature of the networking process.

²Understates importance of the Resume Database since this source is used by recruiters to invite students to OCR interviews.

³Other (GSB-facilitated) may include ESP or SMIF internships, recruiting events, class projects, faculty referrals, and combinations of sources.

⁴Other (student-facilitated) may include organization websites, executive recruiters, and combinations of sources especially networking.

Most recruiters hired one or two students for summer and/or full-time positions.



Based on 421 firms hiring Stanford MBAs for summer and/or full-time in 2017-2018.

Other Employment Facts

Class of 2018 - Full-Time Positions

16% are pursuing entrepreneurial ventures
12% chose socially responsible roles in a private business (includes sponsored students and entrepreneurs)

Class of 2018 - Summer Positions and Experiences

84 students participated in Global Management Experience (GMIX)¹ projects.
31 students were funded for Entrepreneurial Summer Program (ESP)² internships.
29 students received Stanford Management Internship Fund (SMIF)³ fellowships.
28 students across Stanford (not just the GSB) participated in Stanford Institute for Innovation in Developing Economies (Seed)⁴ internships.

[\(1\) Learn more about GMIX](#)

[\(2\) Learn more about ESP](#)

[\(3\) Learn more about SMIF](#)

[\(4\) Learn more about SEED](#)